#### CARMLS, Inc.

### Monthly Statistical Information

## Sept, 2017

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# CARMLS Real Estate Information Sales Closed by Area for Sept 2017

**Single Family Residential** 

	Single Family Residential										
Year & County Clark	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM	
2015	Sept	4	\$121,673	2178	\$137,769	\$60	\$131,336	\$57	95%	219	
2016	Sept	9	\$125,000	2231	\$163,875	\$69	\$152,361	\$65	93%	81	
2017	Sept	8	\$124,500	2017	\$139,037	\$73	130062	69	94%	146	
2017	Осрі	U	Ψ124,500	2017	ψ100,007	Ψίδ	130002	00	J+70	140	
<b>Clay</b> 2015	Sont	3	\$55,000	1167	\$54,633	\$47	\$47,716	\$41	87%	73	
	Sept										
2016	Sept	1	\$17,900	256	\$17,900	\$70	\$17,900	\$70	100%	128	
2017	Sept	2	\$72,500	1794	\$84,950	\$43	72500	37	85%	40	
Cleburne					•						
2015	Sept	37	\$130,000	1657	\$147,418	\$85	\$139,900	\$81	95%	113	
2016	Sept	45	\$126,900	1699	\$180,432	\$106	\$164,063	\$97	91%	119	
2017	Sept	32	\$136,200	1657	\$176,346	\$106	\$164,662	\$99	93%	125	
Conway											
2015	Sept	17	\$99,000	1799	\$102,065	\$55	\$89,796	\$48	88%	142	
2016	Sept	8	\$118,500	1831	\$119,706	\$64	\$112,433	\$62	94%	50	
2017	Sept	8	\$91,000	1612	\$97,650	\$62	\$93,206	\$59	95%	105	
Faulkner											
2015	Sept	130	\$140,888	1937	\$175,202	\$87	\$170,527	\$85	97%	75	
2016	Sept	154	\$148,750	1875	\$170,113	\$90	\$167,233	\$88	98%	73	
2017	-	162	\$148,571	1902	\$183,772	\$94	\$180,182	\$92	98%	65	
2017	Sept	102	φ140,571	1902	\$103,772	<b>Φ94</b>	φ100,10Z	<b>Φ92</b>	90 %	05	
Fulton											
2015	Sept	2	\$155,000	2014	\$109,350	\$75	\$155,000	\$49	142%	97	
2016	Sept	6	\$80,450	1675	\$89,100	\$48	\$79,650	\$43	89%	229	
2017	Sept	7	\$133,500	2536	\$196,157	\$83	\$174,857	\$77	89%	123	
Garland											
2015	Sept	108	\$133,565	1902	\$185,715	\$95	\$176,025	\$90	95%	120	
2016	Sept	133	\$128,000	1812	\$175,217	\$90	\$165,805	\$85	95%	140	
2017	Sept	123	\$150,000	1962	\$191,264	\$94	\$182,235	\$90	95%	116	
Grant											
2015	Sept	15	\$119,600	1800	\$123,046	\$70	\$120,006	\$68	98%	142	
2016	Sept	16	\$124,950	1549	\$111,875	\$71	\$108,578	\$69	97%	100	
2017	Sept	21	\$136,250	1823	\$137,974	\$76	\$135,207	\$75	98%	128	
Greene											
2015	Sept	49	\$102,500	1761	\$120,712	\$67	\$116,991	\$65	97%	104	
2015	Sept	49	\$102,500	1800	\$120,712	\$67	\$110,991	\$65	97%	46	
2017	Sept	32	\$119,000	1748	\$131,753	\$74	\$128,225	\$73	97%	62	
Hot Sprin											
2015	Sept	15	\$125,900	1943	\$120,760	\$63	\$115,986	\$60	96%	166	
2016	Sept	20	\$91,100	1583	\$105,672	\$65	\$100,239	\$61	95%	106	
2017	Sept	15	\$120,000	1946	\$128,001	\$71	\$119,619	\$65	93%	82	
	•				•	-	•	•			

Year & County Izard	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
2015	Sept	6	\$132,500	2498	\$154,583	\$61	\$127,333	\$49	82%	363
2016	Sept	6	\$77,000	1660	\$87,550		\$79,666	\$45	91%	99
2017	Sept	12	\$59,250	1690	\$78,791	\$53	\$74,541	\$49	95%	205
Jefferson	1									
2015	Sept	33	\$70,000	1771	\$83,045		\$75,418	\$41	91%	123
2016 2017	Sept Sept	31 34	\$84,000 \$84,250	1746 1983	\$93,166 \$110,297		\$87,089 \$104,814	\$48 \$49	93% 95%	93 78
2017	Оері	34	ψ04,230	1903	Ψ110,297	Ψ32	ψ104,014	ΨΨΘ	9570	70
Lonoke	0	00	<b>6405.000</b>	4700	<b>#4.40.040</b>	<b>CO4</b>	<b>C4.44.000</b>	<b>Ф</b> 70	070/	77
2015 2016	Sept Sept	98 79	\$135,000 \$140,000	1769 1805	\$146,640 \$157,555		\$141,986 \$153,926	\$79 \$84	97% 98%	77 58
2017	Sept	113	\$139,500	1883	\$163,113		\$158,850	\$83	97%	66
Perry										
2015	Sept	2	\$88,525	1414	\$91,700	\$66	\$88,525	\$64	97%	112
2016	Sept	5	\$155,000	1809	\$129,480		\$127,400	\$71	98%	17
2017	Sept	3	\$33,777	1953	\$113,300	\$45	106259	43	94%	153
Polk										
2015	Sept	20	\$99,000	1782	\$128,100		\$117,455	\$65	92%	307
2016 2017	Sept Sept	18 18	\$112,500 \$101,250	1962 1699	\$139,283 \$118,811	\$68 \$64	\$134,194 \$113,761	\$65 \$61	96% 96%	154 198
2017	Зері	10	\$101,230	1099	ф110,011	Φ04	φ113,701	φОΙ	90%	190
Pulaski	0	400	<b>#4.40.000</b>	0040	<b>#</b> 000 <b>F</b> 00	<b>#</b> 00	£400.044	<b>#</b> 00	000/	00
2015 2016	Sept Sept	469 454	\$149,900 \$152,950	2012 2030	\$200,530 \$197,251	\$92 \$90	\$192,241 \$190,800	\$88 \$87	96% 97%	63 63
2017	Sept	464	\$155,250	2010	\$198,848		\$192,087	\$90	97%	66
Online.										
<b>Saline</b> 2015	Sept	167	\$145,500	1949	\$180,326	\$88	\$173,819	\$85	96%	86
2016	Sept	157	\$158,900	1978	\$187,468		\$183,174	\$91	98%	57
2017	Sept	157	\$158,900	2038	\$204,722	\$95	\$198,924	\$93	97%	61
Sharp										
2015	Sept	25	\$55,000		\$79,046		\$71,720	\$45	91%	236
2016	Sept	26	\$61,000	1682	\$100,888		\$93,285	\$48	91%	195
2017	Sept	29	\$65,000	1628	\$90,034	\$56	\$83,286	\$52	91%	175
Van Bure					<b>^</b>	•		<b>^-</b> .		
2015 2016	Sept Sept	21 18	\$60,000 \$79,600	1490 1383	\$95,592 \$104,161	\$60 \$69	\$87,000 \$96,497	\$54 \$65	91% 93%	134 125
2010		18	\$79,600	1383	\$104,161	\$69	\$96,497	\$65	93%	125
White			_							
White 2015	Sept	63	\$105,000	1694	\$121,436	\$70	\$116,946	\$68	96%	96
2016	Sept	45	\$148,500	2013	\$173,317		\$168,771	\$81	97%	69
2017	Sept	19	\$82,000	1552	\$126,426	\$71	\$116,658	\$67	92%	157
Area 163	Fountair	n Lake S	School Dist	rict						
2015	Sept	31	\$210,000	2333	\$236,029		\$226,269	\$93	96%	152
2016	Sept	27	\$197,000	2069	\$224,744		\$214,237	\$99	95%	85
2017	Sept	48	\$237,500	2462	\$274,346	\$108	\$265,226	\$105	97%	72
			hool Distric		•	_	•			
2015	Sept	22	\$112,250	1962	\$151,454 \$118,026		\$141,815 \$113,320	\$70 \$67	94%	170
2016 2017	Sept Sept	32 16	\$101,000 \$107,000	1666 1495	\$118,926 \$104,581	\$70 \$69	\$113,320 \$101,549	\$67 \$67	95% 97%	95 42
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# CARMLS Real Estate Information Sales Closed by Area for YTD 2017

#### Single Family Residential

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Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark						_				
2015	YTD	65	\$114,900	1971	\$132,327	\$65	\$122,579	\$60	93%	180
2016	YTD	63	\$120,000	2013	\$132,732	\$64	\$125,957	\$61	95%	121
2017	YTD	79	\$117,000	1929	\$134,298	\$69	\$126,949	\$66	95%	121
2017	110	,,	Ψ117,000	1020	Ψ10-1,200	ΨΟΟ	Ψ120,040	ΨΟΟ	0070	121
Clay										
2015	YTD	23	\$48,000	1473	\$43,643	\$31	\$41,784	\$29	96%	167
2016	YTD	15	\$38,000	1375	\$42,220	\$33	\$39,350	\$31	93%	65
2017	YTD	26	\$56,450	1721	\$67,838	\$38	\$64,034	\$35	94%	97
2017	110	20	ψου, του	1721	ψ01,000	ψου	ψ0+,00+	ΨΟΟ	J+70	31
Cleburne										
2015	YTD	306	\$135,000	1795	\$170,830	\$93	\$160,543	\$87	94%	142
2016	YTD	306	\$132,500	1772	\$181,605	\$100	\$168,192	\$93	93%	130
2017	YTD	310	\$130,000	1750	\$182,486	\$105	\$168,551	\$97	92%	119
2017	110	310	ψ130,000	1750	Ψ102,400	ψ100	ψ100,551	ΨΟΙ	32 /0	113
Conway										
2015	YTD	68	\$87,250	1793	\$102,795	\$56	\$95,685	\$52	93%	127
2016	YTD	87	\$79,000	1642	\$101,153		\$95,505	\$55	94%	139
2017	YTD	96	\$86,875	1649	\$102,443	\$62	\$95,206	\$58	93%	99
2017	110	50	ψ00,073	1043	ψ102,440	ΨΟΖ	ψ55,200	ΨΟΟ	3370	33
Faulkner										
2015	YTD	1189	\$145,000	1891	\$169,287	\$87	\$164,944	\$85	97%	74
2016	YTD	1232	\$149,975	1877	\$172,453	\$90	\$168,586	\$88	98%	64
2017	YTD	1380	\$153,000	1903	\$177,698	\$91	\$173,897	\$89	98%	68
2017	ווט	1300	ψ100,000	1303	ψ177,030	ψυι	ψ175,097	ψΟΘ	30 /0	00
Fulton										
2015	YTD	16	\$57,250	1622	\$98,138	\$57	\$89,516	\$53	91%	280
2016	YTD	33	\$89,000	1855	\$104,981	\$56	\$95,749	\$51	91%	230
2016	YTD	48	\$97,500	1824	\$127,405	\$67	\$116,041	\$62	91%	222
2010	ווט	40	ψ97,300	1024	Ψ121,403	ΨΟ1	φ110,041	ΨΟΖ	3170	222
Garland										
2015	YTD	860	\$139,450	1960	\$182,616	\$89	\$172,980	\$84	95%	118
2016	YTD	1015	\$138,000	1909	\$178,620	\$89	\$170,161	\$85	95%	116
2017	YTD	1075	\$146,000	1996	\$196,200	\$94	\$186,340	\$89	95%	114
2011		1010	ψ1 10,000	1000	Ψ100,200	ΨΟΙ	φ100,010	φοσ	0070	
Grant										
2015	YTD	98	\$119,800	1782	\$129,160	\$71	\$124,129	\$68	96%	95
2016	YTD	107	\$119,900	1679	\$132,902	\$76	\$128,359	\$73	97%	87
2017	YTD	120	\$128,200	1782	\$136,411	\$75	\$133,049	\$73	98%	95
2011		120	Ψ120,200		ψ100,111	Ψίσ	φ100,010	Ψίσ	0070	00
Greene										
2015	YTD	331	\$108,600	1780	\$124,269	\$67	\$119,274	\$64	96%	95
2016	YTD	365	\$117,900	1730	\$125,942	\$71	\$122,746	\$69	97%	79
2017	YTD	395	\$129,209	1788	\$133,528	\$73	\$129,209	\$71	97%	67
						•				
Year &	Time	#	Median	Avg Apx	Avg List	LP\$/Apx	Avg Sold	\$/Apx	%SP/LP	Avg
County	Range	Sold	Sold \$\$	SQFT	Price	SQFT	Price	SQFT		DOM
Hot Sprin	g									
2015	YTD	136	\$110,450	1776	\$121,106	\$65	\$113,928	\$61	94%	142
2016	YTD	152	\$104,250	1718	\$116,429	\$65	\$111,005	\$62	95%	99
2017	YTD	148	\$82,000	1773	\$103,630	\$59	\$97,749	\$56	94%	110
Izard			-	_						
2015	YTD	46	\$56,650	1581	\$91,526	\$55	\$78,717	\$48	86%	239
2016	YTD	38	\$58,950	1640	\$86,121	\$52	\$77,834	\$47	90%	223
2017	YTD	67	\$57,000	1602	\$85,473	\$55	\$78,007	\$50	91%	184

Jeff	erson 2015 2016 2017	YTD YTD YTD	320 323 319	\$78,000 \$80,000 \$83,900	1948 1860 2036	\$101,001 \$97,848 \$108,669	\$50 \$50 \$51	\$94,090 \$93,040 \$101,552	\$46 \$48 \$47	93% 95% 93%	142 110 122
Lon	2015 2016 2016	YTD YTD YTD	789 841 907	\$135,000 \$135,900 \$139,500	1784 1825 1780	\$149,027 \$152,899 \$154,245	\$82 \$82 \$85	\$145,054 \$148,853 \$150,836	\$80 \$80 \$84	97% 97% 98%	76 70 68
Per	2015 2016 2016 2016	YTD YTD YTD	25 32 40	\$93,000 \$108,000 \$85,000	1790 2009 1713	\$103,365 \$127,666 \$115,932	\$58 \$61 \$64	\$100,897 \$121,836 \$109,654	\$56 \$58 \$60	98% 95% 95%	93 87 100
Poli	k 2015 2016 2017	YTD YTD YTD	133 152 161	\$84,000 \$81,500 \$100,000	1597 1655 1689	\$112,194 \$110,732 \$126,718	\$68 \$69 \$74	\$104,077 \$104,576 \$119,496	\$63 \$65 \$70	93% 94% 94%	211 205 208
Pula	2015 2016 2017	YTD YTD YTD	3850 4251 4159	\$154,900 \$153,500 \$162,000	2003 2001 2033	\$194,112 \$193,759 \$206,371	\$91 \$90 \$95	\$186,953 \$187,598 \$199,955	\$87 \$87 \$92	96% 97% 97%	72 65 67
Sali	ne 2015 2016 2017	YTD YTD YTD	1421 1404 1558	\$152,000 \$153,250 \$162,500	1953 1915 1977	\$178,653 \$176,157 \$193,706	\$88 \$89 \$94	\$173,448 \$171,825 \$188,999	\$86 \$87 \$92	97% 98% 98%	79 63 64
Sha	2015 2016 2017	YTD YTD YTD	124 169 203	\$55,000 \$55,000 \$57,000	1485 1518 1549	\$84,076 \$85,102 \$89,640	\$53 \$51 \$55	\$76,705 \$79,912 \$82,136	\$48 \$48 \$50	91% 94% 92%	360 229 242
Van	<b>Buren</b> 2015	YTD	151	\$56,000	1482	\$95,210	\$59	\$87,265	\$54	92%	175
	2016 2017	YTD YTD	170 190	\$62,250 \$62,000	1371 1475	\$90,165 \$104,758	\$62 \$63	\$83,706 \$96,994	\$57 \$58	93% 93%	169 200
Whi	i <b>te</b> 2015 2016 2017	YTD YTD YTD	568 566 577	\$120,000 \$122,750 \$120,000	1842 1853 1767	\$141,507 \$143,451 \$138,237	\$75 \$74 \$76	\$137,240 \$138,873 \$133,782	\$72 \$72 \$73	97% 97% 97%	93 92 79

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM	
Area 163			Hot Spri	ings Village	- Fountaiı	n Lake Sch	ool District				
2015	YTD	243	\$195,000	2333	\$242,625	\$100	\$230,455	\$95	95%	113	
2016	YTD	253	\$191,000	2198	\$222,198	\$98	\$213,012	\$94	96%	103	
2017	YTD	270	\$223,500	2398	\$251,637	\$102	\$240,759	\$98	96%	106	
Area 164 Hot Springs Village - Jessieville School District											
2015	YTD	162	\$100,000	1722	\$119,829	\$69	\$113,269	\$65	95%	120	
2016	YTD	200	\$108,750	1776	\$124,508	\$68	\$118,559	\$65	95%	106	
2017	YTD	219	\$107,500	1719	\$125,923	\$72	\$120,512	\$68	96%	89	